

Headcorn builders buck industry gloom with £12.5M contract wins

A Headcorn, Kent-based company is bucking the building industry gloom by winning more than £12.5 million of new contracts, including a luxury subterranean house in Hampstead, London.

Chris Sturdy and Jim Casey, joint managing directors of CS Solutions Design & Build, have also forged partnerships with a Kent architectural practice and several local sub contractors to help deliver the projects.

Mr Sturdy, who is also chairman of the Wealden Business Group, only launched his building services business three years ago after a 22-year army career, initially working on small projects such as house extensions and garage conversions.



But now he and Mr Casey are celebrating a raft of new contracts, including.....

- A 6,500 sq ft luxury home in the exclusive London suburb of Hampstead. Split into three separate buildings, with most of it underground to reduce energy costs, it includes a swimming pool, gym, cinema and six bedrooms. The project, worth more than £1.3 million, has been commissioned by a charitable foundation which owns several property developments in London, and has also awarded CS Solutions Design & Build contracts to deliver.....
- A hotel and student accommodation block in Hackney with a project value of £5.5 million;
- Four blocks of apartments and commercial units in Hackney, Lewisham and Elephant & Castle, with a combined project value of £5.3million, and
- A small housing development at Wembley, with a project value of £0.5 million.

To help manage the rapid expansion of the business, CS Solutions Design & Build has retained architectural practice Cook Associates of Faversham and hired two project managers, a quantity surveyor and finance support.

Says Mr Sturdy: "Our growth is attributable to meeting and exceeding client demands, on time and within budget, a forensic commitment to quality, and the unswerving support of our people – not least my wife Cheryl, who has backed me all the way.

"I'm also a great believer in using local, Kent suppliers and sub contractors– including Riley Fabrications, Allsands Building Supplies, Divine Roofing and Paul Boakes Joinery - and the success of CS Solutions Design & Build has benefited them as well."

As part of his commitment to supporting local businesses, Mr Sturdy is the current chairman of the Wealden Business Group.

2nd February 2012